

The World's First Augmented Intelligence CRM Engagement Platform

Engagement Hub

CORE FEATURES

- LEAD INGESTION | Automatically captures every lead from all your sources and routes them into one streamlined system for instant follow-up
- **WORKPLAN** | Organizes daily tasks and follow-ups so your team knows exactly who to contact and when.
- SALES PIPELINE | Visualizes every deal's stage in real time, making it easy to move customers from "just looking" to "just sold."
- INSITE | Tracks customer engagement across emails, texts, videos, and links, giving you real-time visibility into buying signals.
- **APPOINTMENTS** | Schedules and manages customer visits with ease, keeping your showroom full and your calendar organized.
- □ INVENTORY | Displays live, VIN-specific vehicle details with robust search filters so you can match customers to the right car in seconds.
- SNAP | Instantly share customer delivery photos to your dealership's Facebook page to celebrate sales and boost engagement.
- TEMPLATE BUILDER | Create and manage branded email and text templates for consistent, on-message communication.
- DEAL DOCS | Store, organize, and access all deal-related documents in one secure, easy-to-find location.
- SEND CREDIT APP | Send customers a secure link to update their personal and credit information directly in the CRM.
- PORTAL | Exchange documents with customers securely online, keeping all files centralized and protected.



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ENGAGEMENT / COMMUNICATIONS

- VIDEO | Record and send personalized videos that make customer interactions memorable and boost engagement.
- LIVE ROOMS | Host instant, FaceTime-like video calls for virtual walk-arounds, deal discussions, and F&I conversations.
- **TEXT** | Communicate with customers instantly via desktop or mobile, complete with emojis, GIFs, and tracking.
- CALL / CLICK-TO-CALL | Place and track calls directly from the CRM for faster, more connected conversations.
- **ZEMAIL** Send and track emails from within the CRM to keep all communication in one timeline.
- ✓ EMAIL BLAST | Launch targeted, branded email campaigns with real-time engagement tracking and Al-powered performance scoring.

REPORTING / INSIGHTS

- ▼ HEALTH DASHBOARD | Monitor key CRM usage metrics to keep your team on track and hitting targets.
- LIVE DASHBOARD | View real-time sales, appointments, and engagement stats to coach in the moment.
- CALL LOG | Track, review, and manage all inbound and outbound calls directly in the CRM.
- STANDARD / ADVANCED REPORTING | Access detailed performance reports to measure results and identify opportunities.
- ECUSTOMER REPORTING | Pull customer-specific insights to understand buying behavior and tailor follow-ups.